



KONICA MINOLTA

General Purchase Conditions of Konica Minolta Business Solutions Europe GmbH and Konica Minolta Business Solutions Deutschland GmbH

- valid as from 01.04.2012 -

1. Scope

- 1.1 Unless otherwise agreed in writing, these General Terms and Conditions shall apply to all supplies of goods or services to Konica Minolta Business Solutions Europe GmbH or Konica Minolta Business Solutions Deutschland GmbH (hereinafter called Konica Minolta).
- 1.2 If these General Terms and Conditions are incorporated in a contract, they shall also apply to all contracts of the same kind which are concluded with the contracting party in future.
- 1.3 Any General Terms and Conditions of the contracting party shall not form part of the contract, even if Konica Minolta did not expressly object to their validity at the time of conclusion of the contract. Anything contrary to this shall only be valid if and insofar as Konica Minolta has agreed in writing to its inclusion in the Terms and Conditions.

2. Offers, orders

- 2.1 The preparation of offers and cost estimates by the contracting party shall be free of charge for Konica Minolta. Cost estimates for work and services shall be binding with a permissible tolerance of 20%.
- 2.2 Assignments, orders and delivery call-offs, as well as their changes and additions shall only be valid if they are effected in writing, by fax or by e-mail. Oral agreements shall only be valid if they are confirmed in writing, by fax or by e-mail.
- 2.3 Orders and delivery call-offs within the framework of order and call-off planning shall become binding if the contracting party does not object to them within two working days after their receipt.

3. Service and delivery conditions

- 3.1 Agreed service and delivery dates and/or periods shall be binding. The service and delivery conditions shall be deemed to have been satisfied if the due services are furnished at the agreed location or the ordered goods are delivered to the agreed delivery address. Konica Minolta shall be informed immediately if delays are anticipated or have occurred.
- 3.2 In the event of a culpable delay in performance or delivery by the contracting party, Konica Minolta shall be entitled
 - a. to assert a claim for 2% of the net order amount for each commenced week and a maximum of 5% of the net order amount altogether as a contractual penalty. In the event of identical creditor interest, the contractual penalty shall be offset against any damage caused by delay, and/or
 - b. to withdraw from the contract in the event of service or delivery delays of more than 10 days and cancel all corresponding orders free of charge.
- 3.3 All services and supplies shall comply with legal conditions, especially the valid safety and environmental protection regulations, including the safety recommendations and standards of the responsible German technical committees or technical associations (e.g. VDE, VDI, DIN). Safety devices required under these regulations, as well as relevant certifications, test certificates, safety datasheets and other documentary evidence shall be provided free of charge.
- 3.4 Imported goods shall be delivered duty paid. The contracting party shall be obliged to provide statements or information required in this respect at his own expense, permit the customs authorities to carry out inspections and supply any necessary official documents. On request, the contracting party shall also be obliged to inform Konica Minolta about any licensing obligations for (re)exports of the supplied goods according to German, European and American export and customs regulations and the export and customs regulations of the country of origin of the goods and services.
- 3.5 If standard software is permanently transferred in return for a one-off payment, the contracting party shall be obliged
 - a. to provide Konica Minolta with executable software in the object code on a commercially available data carrier or by means of online transmission and to grant Konica Minolta a non-exclusive, irrevocable and perpetual right without restrictions in terms of content or place within the meaning of Sections 69c and 69d of the German Copyright Act (UrhG);
 - b. to also provide, for each software copy, printed or printable German documentation which enables a program user with average ability to install and update the software without the assistance of the contracting party.
- 3.6 Konica Minolta shall be entitled to copy standard software obtained online to a data carrier. The right to distribute the software copy thus embodied shall be the same as if it were purchased on a data carrier.
- 3.7 If software ordered by Konica Minolta is subject to certain licensing conditions which restrict or supplement the utilisation rights according to Item 3.4, the contracting party shall be obliged to inform Konica Minolta accordingly by submitting the licensing conditions prior to the conclusion of the contract. Otherwise, the licensing conditions shall not be valid.
- 3.8 The commissioning of negotiators or subcontractors shall require the permission of Konica Minolta. This provision shall also apply to early deliveries and partial or excess deliveries.

4. Place of performance, ownership

- 4.1 The place of performance shall be the place where the services have to be furnished or the goods delivered in accordance with the terms of the contract. Up until the delivery of the goods at the place of performance, the contracting party shall bear the risk of their damage, loss and accidental destruction.
- 4.2 When the goods are handed over or the services are accepted, Konica Minolta shall acquire unrestricted title to the ordered goods and services. Any requested or extended reservation of title shall be excluded.
- 4.3 Materials and equipment provided are and shall remain the property of Konica Minolta. They shall be marked as such by the contracting party and shall be stored and administered separately. If materials and equipment are processed, transformed and combined or mixed with other products, this shall take place in the name and for the account of Konica Minolta. Konica Minolta shall acquire sole ownership of the new item. If processing, transformation or combination is



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carried out using items belonging to several owners, Konica Minolta shall acquire a co-ownership share in the new item corresponding to the value of the materials and equipment in the proportion of the value of all items used in production. If Konica Minolta acquires a co-ownership share in the new item, the contracting party shall transfer his co-ownership share in the new item subject to the condition precedent of payment to Konica Minolta. Irrespective of the ownership of the new item, the contracting party shall be responsible for its safekeeping free of charge.

- 4.4 Konica Minolta shall retain the right of ownership and copyright to documents that are handed over to the contracting party during execution of the contract. The documents may only be used for the purpose for which they were handed over to the contracting party and shall be returned at any time at the request of Konica Minolta with all copies and duplicates.

5. Warranty

- 5.1 Unless otherwise agreed in the following provisions, liability for material or legal defects shall be based on the legislation of German law.
- 5.2 The plea of late notification of defects shall be excluded if an obvious defect is notified within two weeks after delivery or a hidden defect is notified within two weeks after its discovery by Konica Minolta.
- 5.3 Konica Minolta shall have the right to choose the type of supplementary performance. The contracting party may only refuse to accept the chosen type of supplementary performance if this involves disproportionate costs for him.
- 5.4 If the contracting party does not immediately start to rectify the defect after being requested to do so, Konica Minolta shall be entitled in urgent cases, especially to avert acute dangers or avoid greater damage, to rectify the defect or have it rectified by third parties at the expense of the contracting party.
- 5.5 The limitation period for warranty claims shall be extended by the time between the notification and rectification of the defect if the defect is eliminated through repairs. If the defect is rectified by supplying a new product, the new limitation period shall start on the date of subsequent delivery.

6. Liability, exemption from liability

- 6.1 In accordance with legal regulations, the contracting party shall be liable for infringements of contractual obligations outside the right of warranty and for fraudulent activities.
- 6.2 The contracting party shall be liable for ensuring that no (intellectual) property rights or industrial property rights of third parties are infringed through the contractual use and any resale of his goods or services by Konica Minolta and shall release Konica Minolta from all corresponding claims of third parties upon the first demand.
- 6.3 If legal action is taken against Konica Minolta on account of product liability, the contracting party shall release Konica Minolta from these claims if the damage was caused by a defect in the goods or services supplied by the contracting party. In the case of fault-based liability, this provision shall only apply if the contracting party is culpable. If the contracting party is responsible for the cause of the damage, the burden of proof shall lie with him.

7. Invoicing, payment conditions

- 7.1 Invoices shall be sent to Konica Minolta by separate post, without a duplicate and separately for each order as soon as the goods or services have been supplied.
- 7.2 The invoice shall describe precisely the nature, scope and volume of the goods or services that are being delivered, as well as the order number and, if applicable, the item number as assigned by Konica Minolta, and contain all the information that is legally required, particularly under turnover tax law.
- 7.3 Payment shall be made by Konica Minolta either within 30 days of receipt of the invoice, or within 14 days of receipt of the invoice with 3% discount.
- 7.4 Payments by Konica Minolta shall not be regarded as confirmation of the contractual supply of goods or services and may also not be interpreted as such.

8. Set-off, withdrawal and notice of termination

- 8.1 The contracting party shall only have a right of set-off or a right of retention if the (counter) claims forming the basis of the right have been accepted in writing by Konica Minolta or are final and absolute.
- 8.2 Konica Minolta shall be entitled to cancel any orders or contracts not yet carried out, or to withdraw from the respective underlying contracts, or terminate these without notice, if the contracting party is overindebted or insolvent, the occurrence of insolvency is imminent, a levy of execution is enforced against the contracting party or insolvency proceedings are petitioned on its assets.

9. Final provisions

- 9.1 All business or technical information, know-how or experience provided by Konica Minolta shall - as long and if it has not been proved to be public knowledge - be treated as confidential vis-à-vis third parties and may only be made available in the contracting party's business operations to such persons who necessarily have to be called on to execute this contract and have also been obligated to maintain secrecy.
- 9.2 These General Terms and Conditions and all contracts in which they are incorporated shall be subject solely to German law, excluding the conflict of laws and the United Nations Convention on the International Sale of Goods (CISG).
- 9.3 Hannover shall be the place of jurisdiction for all legal disputes arising indirectly or directly from contracts in which these General Terms and Conditions are incorporated. Konica Minolta shall also be entitled, however, to take legal action against the contracting party at the court where it has its head office or branch, or at the court in the place of performance.
- 9.4 If one clause of these General Terms and Conditions is or becomes invalid or unenforceable, the validity of the other clauses and of the contract concluded on the basis of these General Terms and Conditions shall not be affected thereby.